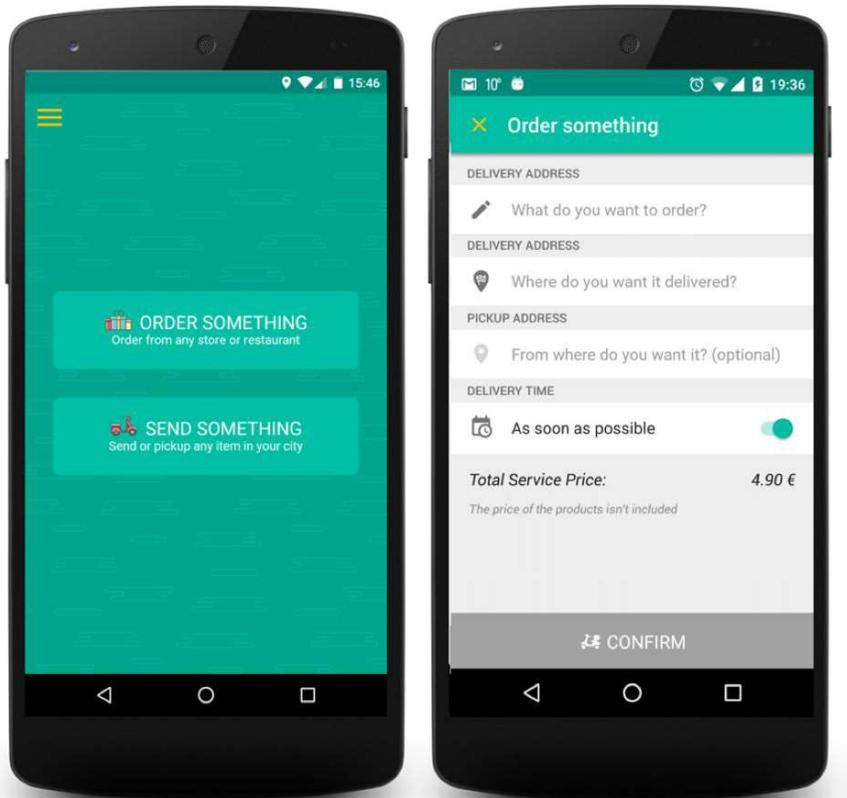


The logo for Glovo, featuring the word "Glovo" in a teal, rounded sans-serif font, followed by a teal question mark. The background is a vibrant yellow with a repeating pattern of small, white, stylized food and drink icons such as pizzas, burgers, and coffee cups.

Glovo?

October 2019

GLOVO 1.0



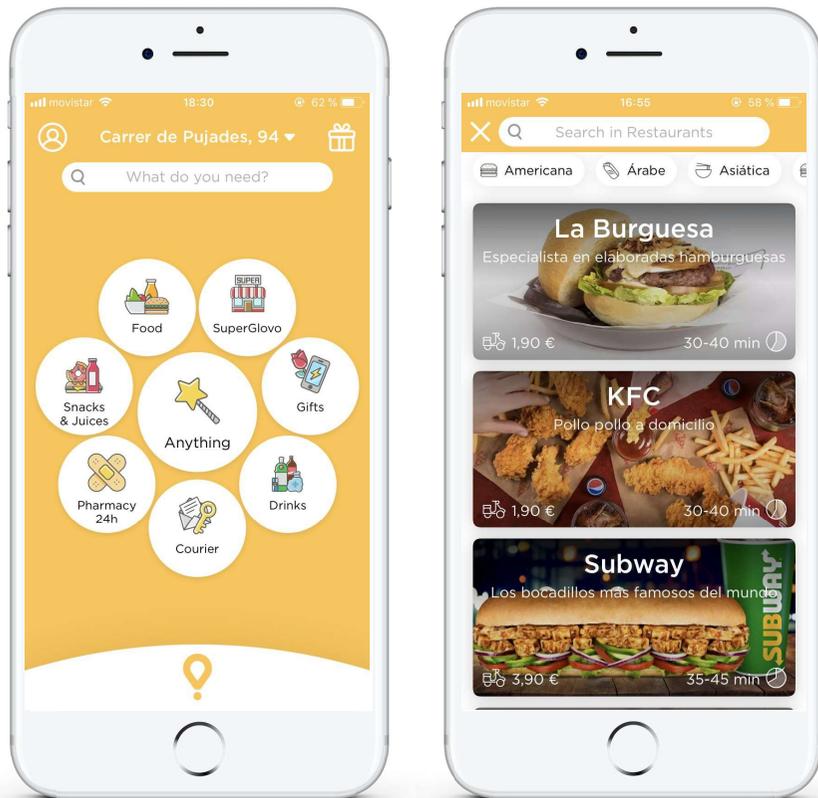
Barcelona, Early 2015

Aerospace Engineer ex-Airbus
from Barcelona with an *Idea*

Barcelona, Mid 2015

Glovo 1.0 release

GLOVO 2.0



Barcelona, Early 2015

Aerospace Engineer ex-Airbus
from Barcelona with an *Idea*

Barcelona, Mid 2015

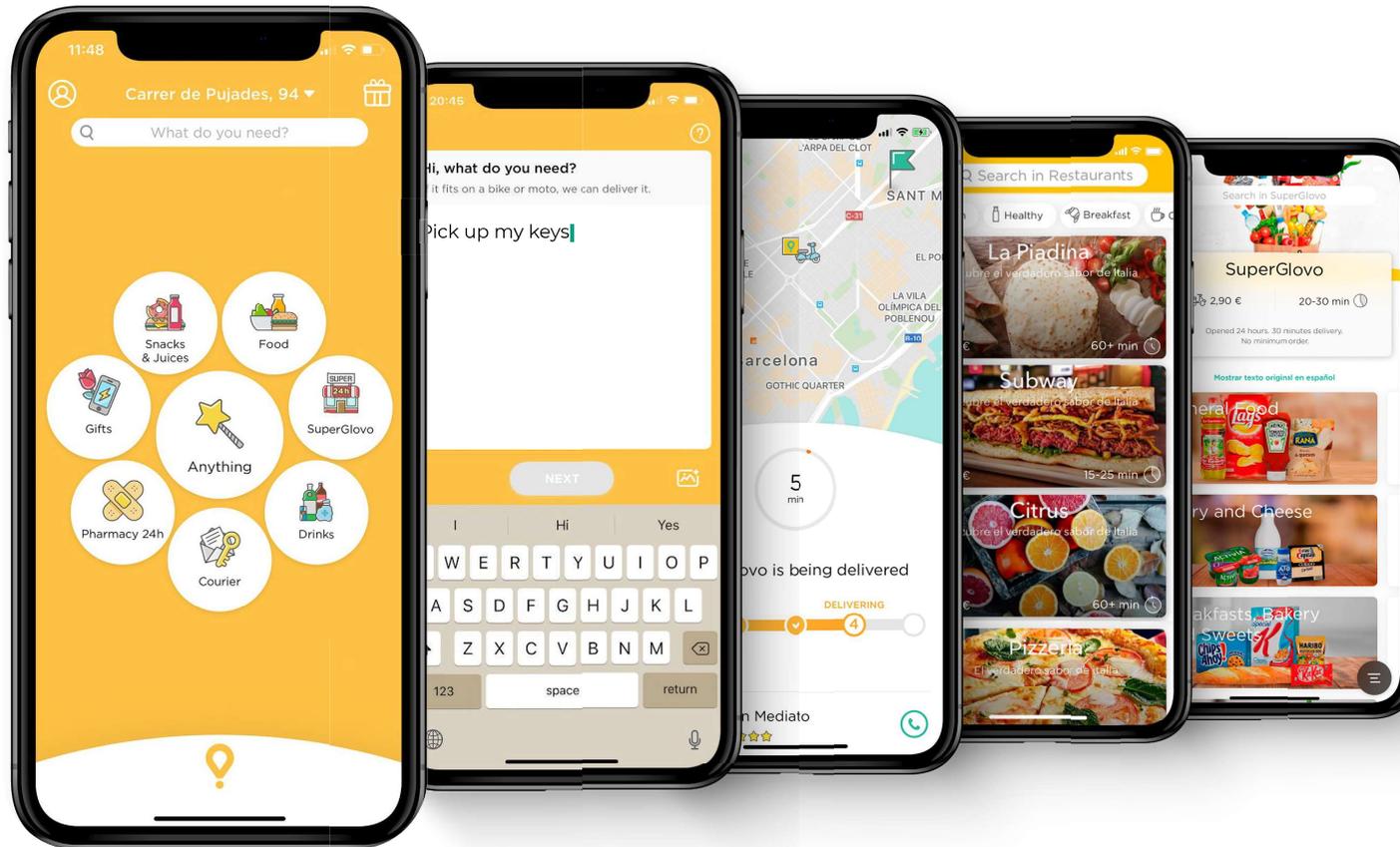
Glovo 1.0 release

Barcelona, May 2016

Glovo 2.0 release

OUR VISION

“Create a **Super App** that makes **everything** in your city **instantly available**”



GLOVO AT A GLANCE

WE HAVE RAPIDLY BUILT A WORLD CLASS, MULTI-CATEGORY MARKETPLACE AND DELIVERY PLATFORM WITH SCALE



+57k

Active partner stores



+94k

Active couriers



+6.5m

YAU's

- SWE
- LATAM
- EEMEA

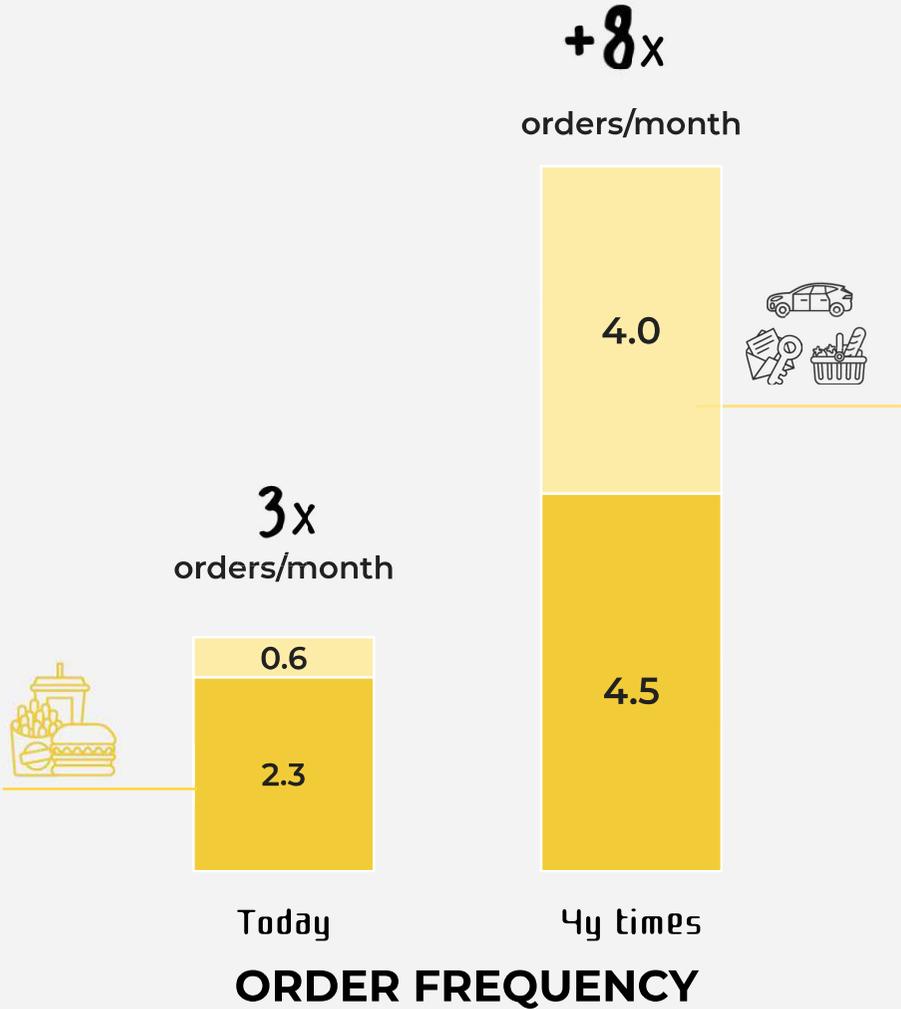
Jan 2016

Sep 2019



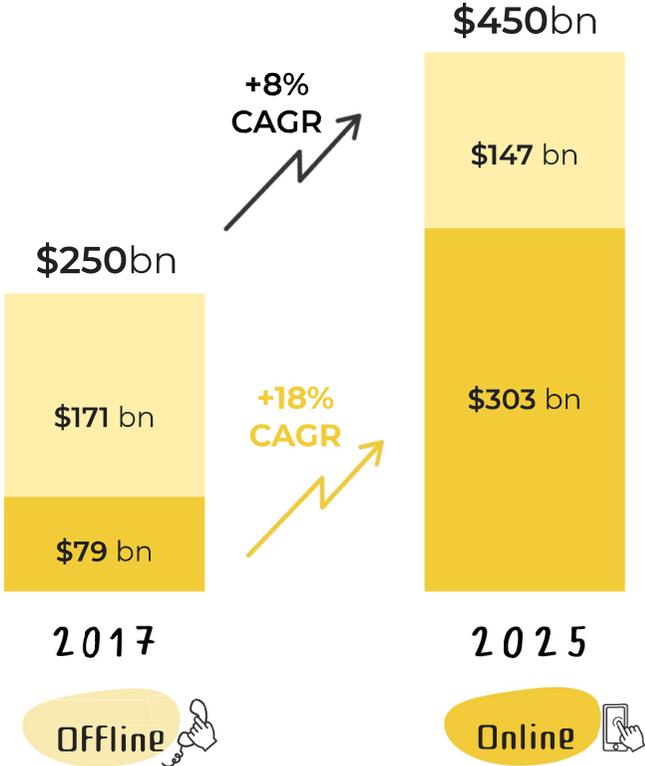
FOOD AT THE CENTER

OF OUR MULTI-CATEGORY VALUE PROPOSITION



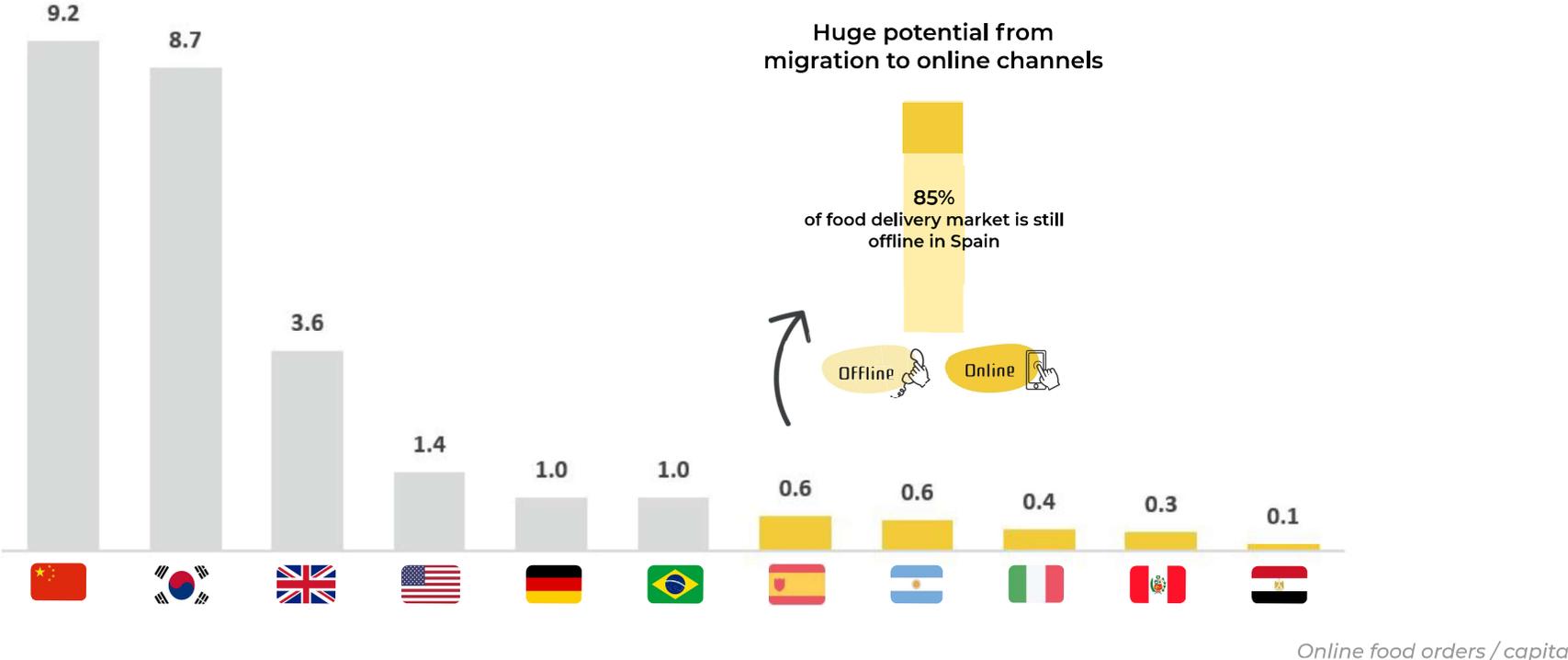
WHY IS FOOD AT THE CENTER OF OUR PROPOSAL?

Massive expected growth in the **global online food delivery** industry



WHY IS FOOD AT THE CENTER OF OUR PROPOSAL?

Very low online penetration in our markets



RAPID EXPANSION IN 2018 AND 2019

WITH PRESENCE IN 26 COUNTRIES AND +230 CITIES

FROM...

3

COUNTRIES

+8

CITIES



24 months ago

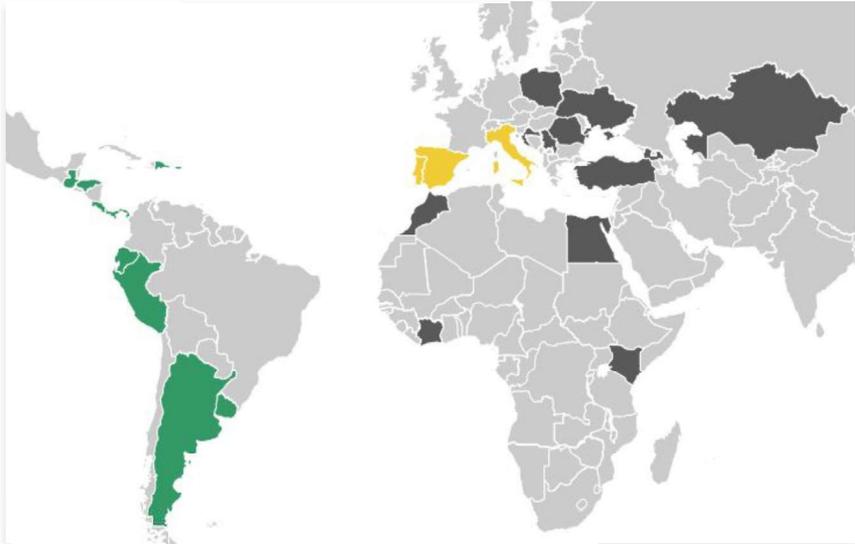
... TO

26

COUNTRIES

+230

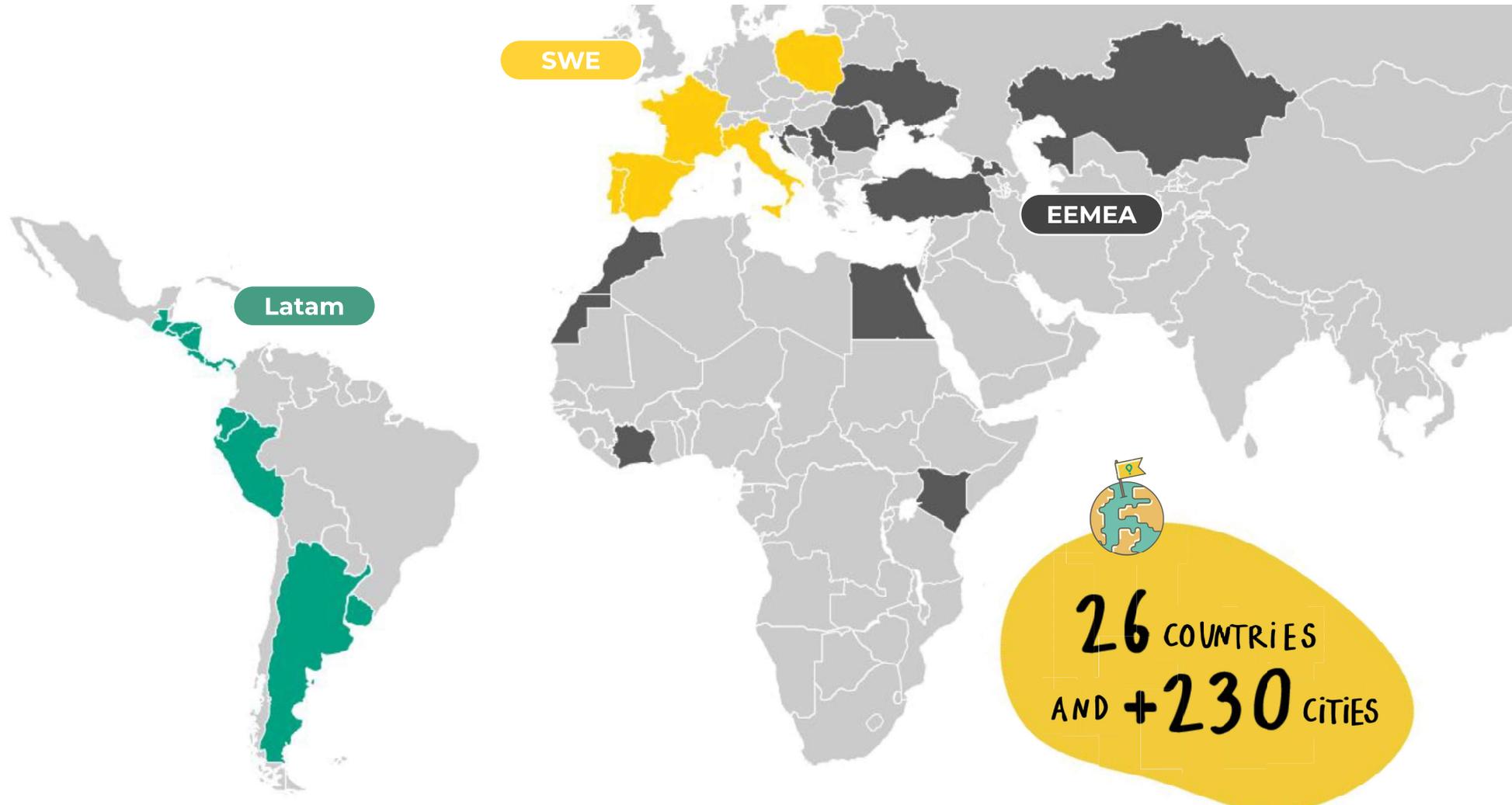
CITIES



Now

ALWAYS ACHIEVING #1 OR #2 IN OUR MARKETS

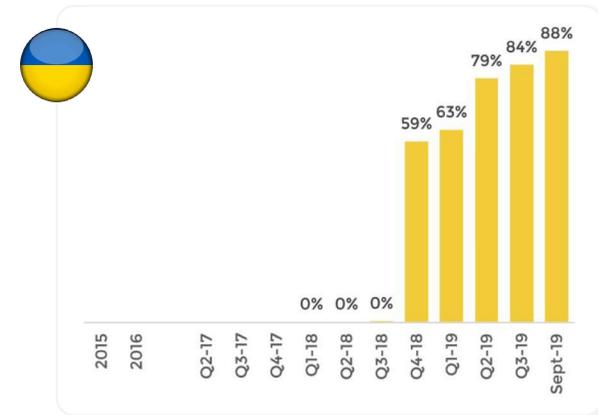
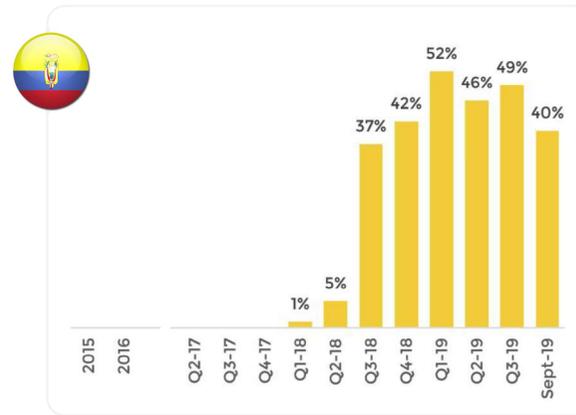
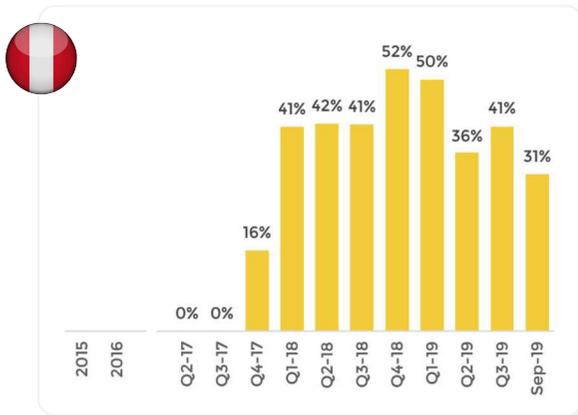
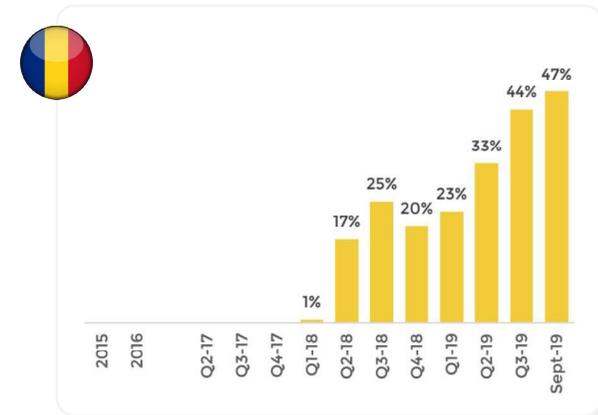
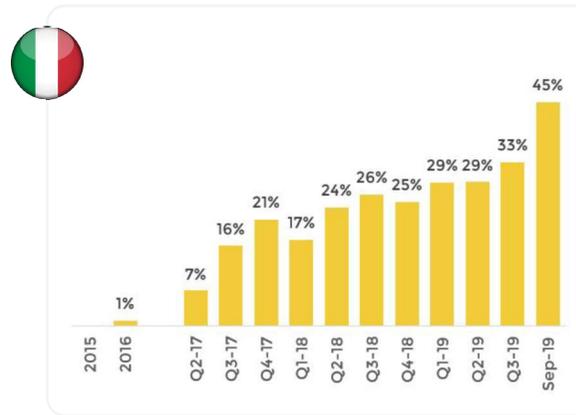
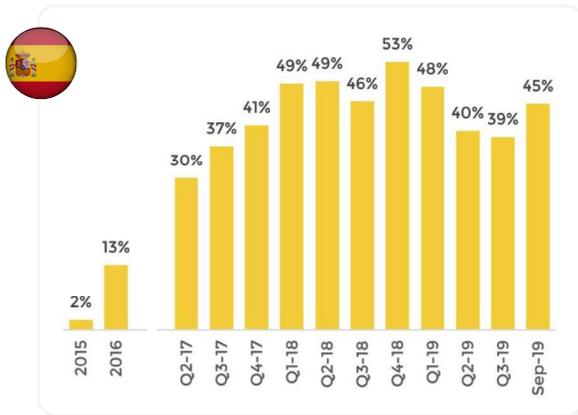
WITH PROVEN CAPACITY TO DISRUPT AND OUTSMART COMPETITORS



THE FASTEST GROWING DELIVERY PLAYER

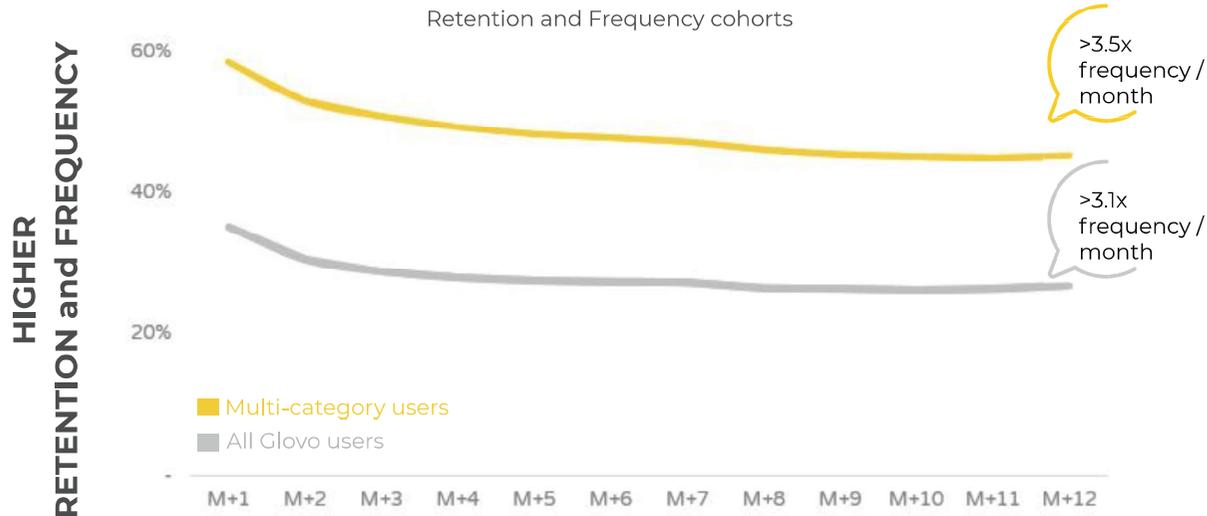
LEADING SHARE OF APP DOWNLOADS WITH A VERY PROMO-LIGHT ACQUISITION STRATEGY

SHARE OF APP DOWNLOADS



WHY IS MULTI-CATEGORY BETTER?

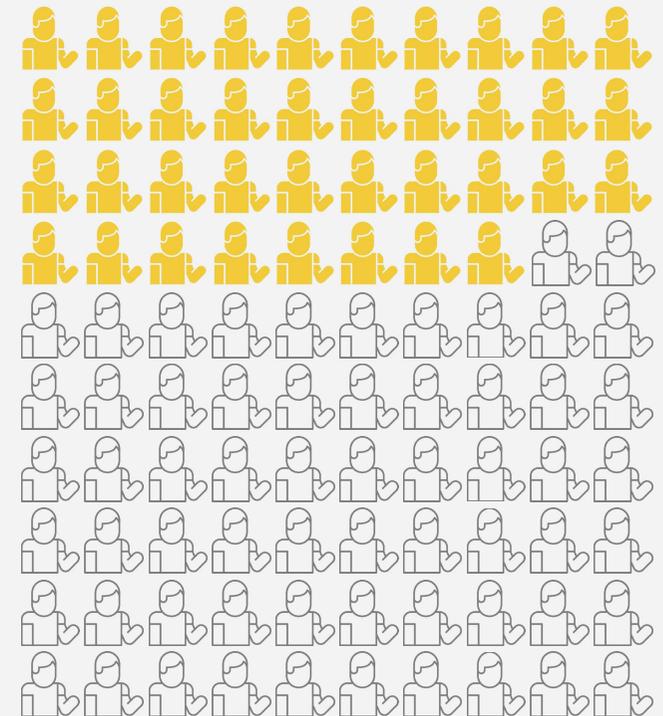
Higher customer engagement and significant operational benefits



c.40% of our Global user base already multi-category users

August 2019

Reaching +60% in Latam



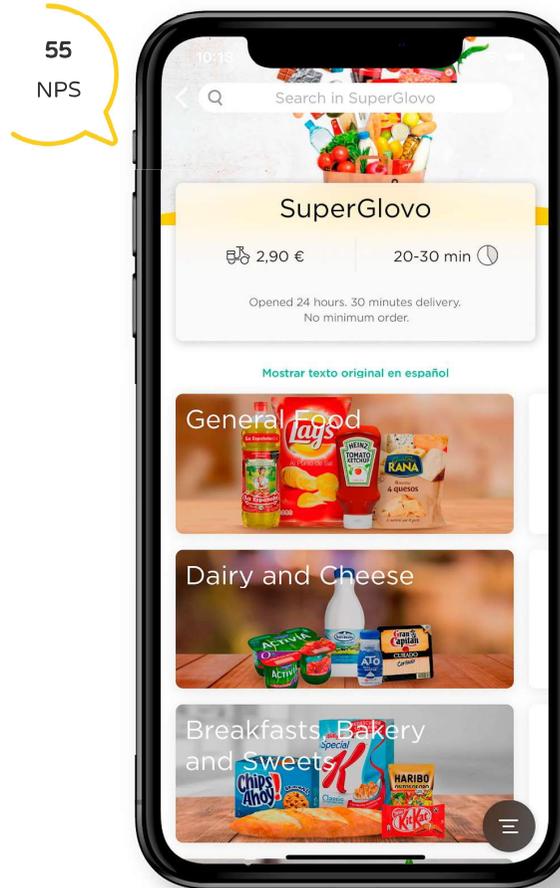
GROCERIES

POSITIONING GLOVO TO CRACK THE CONVENIENCE GROCERIES MARKET

VISION

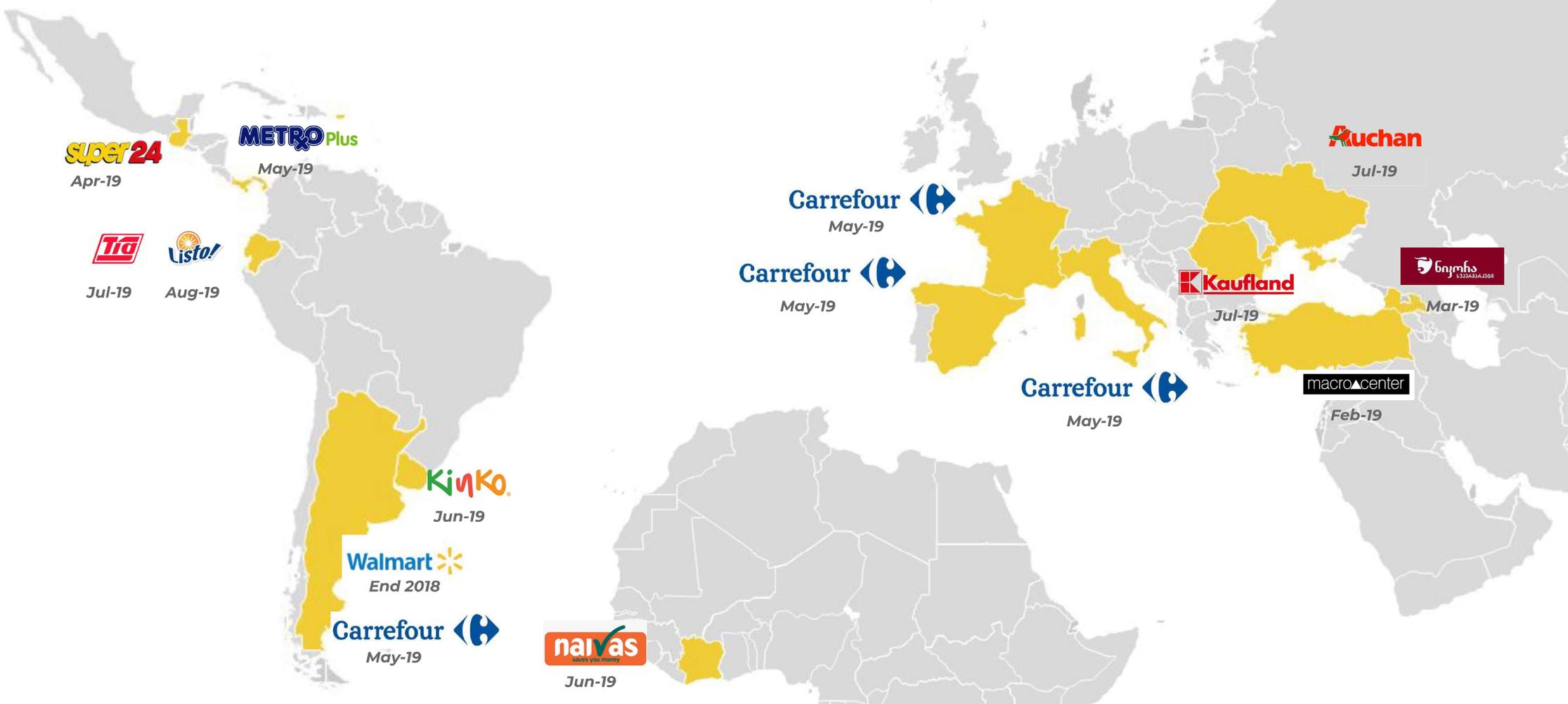
“...access to groceries must become **like access to running water** - as easy as turning on the tap...”

- 1 **Immediate** delivery (15 mins.)
- 2 **No minimum** order
- 3 Open **24 hours**



GROCERIES: PARTNERSHIPS

MULTIPLE DEALS WITH TOP RETAILERS IN 11 COUNTRIES

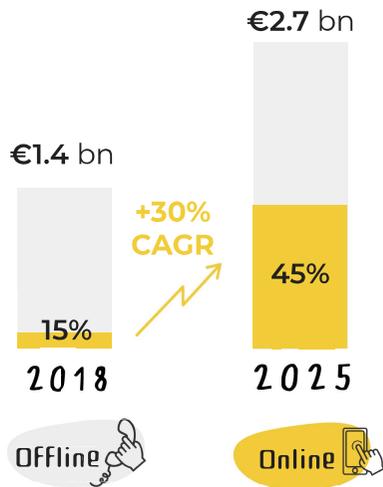


ENTERING POLAND ASIDE AMREST AND PIZZAPORTAL



40M population
(c.28M addressable population)

Low online penetration



#2 food delivery player in Poland

Operating in **+250 cities** and towns across Poland

+3.600 partners

+160k monthly active users

AmRest brands partnerships



The logo for Glovo, featuring the word "Glovo" in a teal, rounded sans-serif font, with a teal location pin icon integrated into the letter 'o'.

Glovo!

Thank you