

# Our vision for AmRest

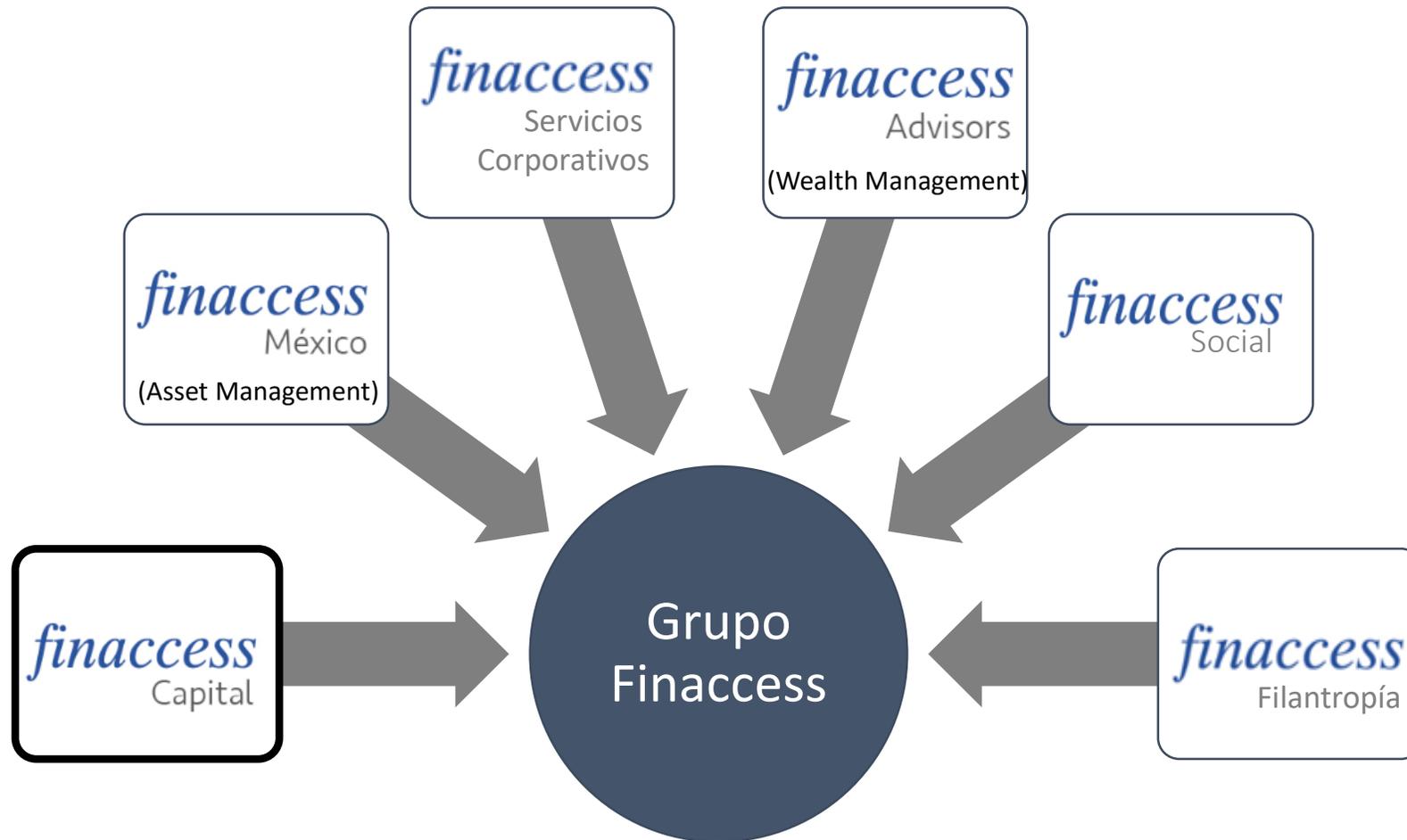
## Meet Finaccess

José Parés Gutiérrez, Chairman of the Board



# Finaccess Capital at a Glance

Finaccess Capital is a subsidiary of Grupo Finaccess; it was founded in 2013.

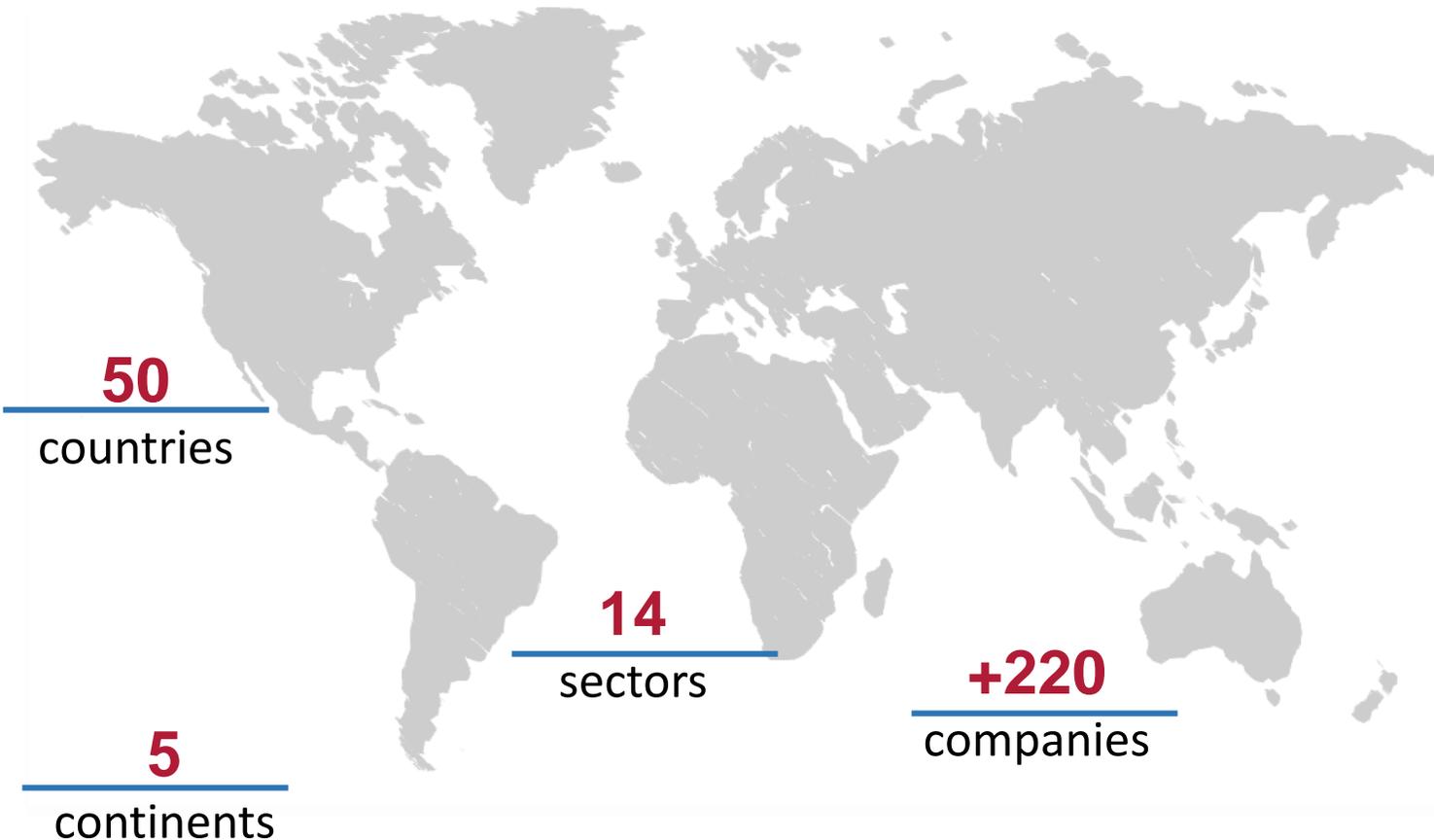


Grupo Finaccess is a Mexican investment company that manages equity and offers a diversity of services through several companies



# Finaccess Capital at a Glance

We are a growing investment company focused on acquiring businesses with a proven track record in operating strong brands in attractive markets.



Our businesses are diversified across a **wide spectrum of regions, industries and asset classes.**

We have a **strong presence in the consumer and real estate sectors.** Additionally, through the constant support we offer entrepreneurs, we are invested in 14 different sectors, mainly **technology, fintech, healthcare, and e-commerce.**



Note: These figures include our direct investments and investments through which we support entrepreneurs

# Finaccess Capital Team

Formed by a group of professionals with proven experience in different sectors—including, among others, consumer products and retail—with a strong expertise in:

- Building a portfolio of well-known brands worldwide
- Increasing consumer satisfaction
- Developing proper frameworks to institutionalize companies
- Strengthening corporate governance practices
- Creating sustainable businesses



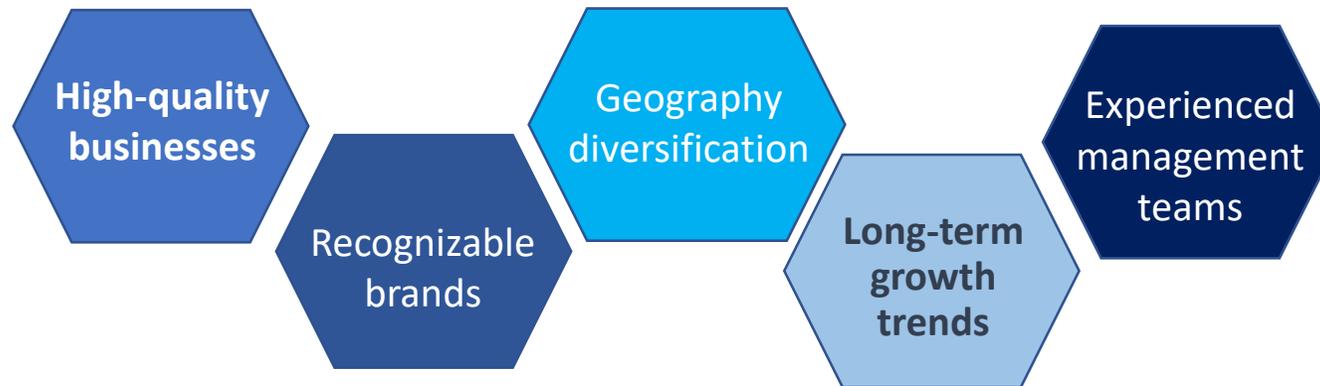
# Finaccess Capital Strategy

We have a clear strategy which is underpinned by our main values:



We are a **long-term investor** striving to benefit future generations.

We invest in:



We help businesses **maximize their operations** and potential, and focus our efforts on **strengthening corporate governance practices**.

# Finaccess Capital Strategy- Direct Investments

Our long-term goal in the quick service and casual dining sector is to become the leading restaurant operator worldwide.

Currently, we have 2 operating investments in the sector, in which we are the controlling shareholders:

	Solid footprint in Europe
	Solid footprint in New Zealand, Australia and Hawaii

In the real estate sector, our long-term goal is to consolidate our leadership in the prime office building segment not only in Spain and France, but in Europe as a whole.

	Leader in the prime office building market in Madrid, Barcelona, and Paris
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# Why AmRest?

## AmRest fully complied with our investment criteria:

- **Solid business** in the consumer sector
- **Diversified portfolio** including quick service and casual dining restaurants
- **Strong international franchised brands** that are leaders in their respective categories
- Good balance between **own brands and franchised brands**
- Attractive **geography diversification**
  - Strong presence in Eastern and Central Europe and huge potential to increase penetration in Western Europe
- Appealing opportunities for **organic and inorganic growth in the long-term**
  - Significant white space
  - Solid platform to acquire new businesses and participate in fast-growing segments
- Unique business model based on **La Tagliatella's central kitchen operations**
- Professional **management team**
- **Similarities with the Finaccess culture**



# Our Vision for AmRest

**Help AmRest become the largest and most profitable restaurant operator in Europe**

- Foster **organic growth** with new stores roll-out
- **Higher growth through franchisees**
- Introduce **more brands in current geographies**
- **Consolidate recently acquired businesses**
- **Disciplined M&A**
- **Increase margins** mainly in Western Europe
- **Reduce leverage**
- Build a **leadership position in the delivery** segment in Europe
- Stay at the forefront of **technology innovations**
- Offer AmRestees **attractive challenges and opportunities** to grow personally and professionally
- Support corporate social responsibility practices to **pay the community back**



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